



# Enhancing and Managing Internal Relationships

**ISM Satellite Seminar: September 30, 2010**

In the course of helping their organizations achieve strategic objectives, supply professionals interact with various departments and establish internal relationships. Careful nurturing of these relationships will result in greater respect for the supply profession and reward supply professionals with a sense of job satisfaction. This satellite seminar focuses on the skills and tools supply management can use to develop internal relationships, add value in the organization, and achieve excellence through relationship development.

## Who should attend?

This satellite seminar is geared for supply professionals seeking to learn how to work with various stakeholders within the company and provide influence and leadership for company initiatives, as well as build and promote the value of the supply organization.

## The program airs at:

**10:00 a.m. Eastern**  
**9:00 a.m. Central**  
**8:00 a.m. Mountain**  
**7:00 a.m. Pacific**

**For additional program details, visit ISM's Satellite Seminar Web site at:**  
[www.ism.ws/education/SatSemDetail.cfm?ItemNumber=20099](http://www.ism.ws/education/SatSemDetail.cfm?ItemNumber=20099)

## Main Presenter:

- Whitney Taylor, senior sourcing manager for Advanced Micro Devices, Inc. (AMD).

## Panelists:

- Thomas J. Bassett, C.P.M., purchasing manager, Medical Mutual of Ohio
- Jeff Dickerson, C.P.M., procurement specialist for print and media, State Farm Insurance Companies
- Mark A. Thompson, C.P.M., sourcing manager, Pioneer Hi-Bred International

**Location: The Satellite Center, Inc.**  
**7501 Woodspoint Dr.**  
**Florence, KY 41042**



**Time: 10:00 a.m. Length of Program: 4 hours**  
*(There will be a 30-minute break after 2 hours.)*

**Admission Fee: \$75 (Includes Lunch and Handouts)**

**To register for this Seminar, contact:**

**Ken Wilson**

[Marketeria@aol.com](mailto:Marketeria@aol.com)

**513.385.4144**

Registration Deadline: Monday, Sept 27<sup>th</sup>

*Attending this seminar will earn 4.0 continuing education hours toward certification or recertification.*

**Sponsored by: NAPM-Cincinnati**

**For More Information Contact:**

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