



Cincinnati

April 2009

Editor: A. Hicks

NAPM Meeting 4/14/09

**Health Foundation of Greater Cincinnati
(directions included on page 2)**

Job Search Meeting 4:30-5:30

Networking & Registration: 5:30-6:00 PM

Dinner: 6:00 – 7:00 p.m.

Speaker: 7:00- 8:00 p.m.

Cost: \$ 25.00

Reservations: 513-385-4144

Call before April 7, 2009.

“Reducing Inventories and Affecting the Bottom Line with Corporate Donations”

Do you have inventory you need to get rid of, or maybe you have office furniture that is no longer needed but still in great shape. The ReSource Center has an answer that will allow you to profit while helping the Greater Cincinnati non-profit community. Come find out about this creative way to help your corporation while feeling good about your actions.



SPEAKER

Molly Lohr has worked the in nonprofit field for over twenty years. Currently, she is the Executive Director for ReSource. Prior to joining ReSource Lohr was the Assistant Director of Development at The Cincinnati Historical Society and Director of Volunteers at The Christ Hospital. Molly received her B.A. in English from the University of Cincinnati.

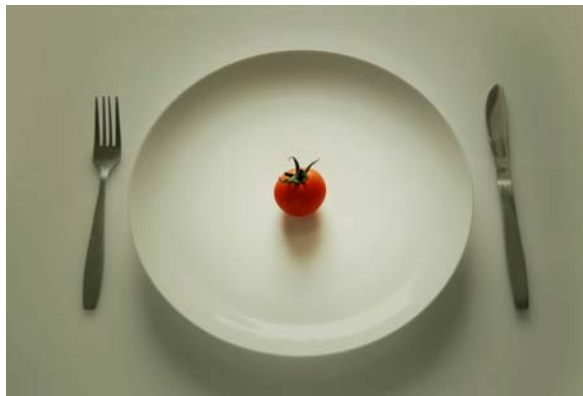
Lohr is active in the community and has volunteered for a variety of organizations over the years including Girl Scouts, Mercy Neighborhood Ministries, YMCA Childcare Committee and InterAct Nursing Scholarship Committee.

Dinner Cost: \$ 25.00

Please call Ken Wilson at 513-385-4144 **by April 7**, or E-Mail marketeria@aol.com to make your reservations for the meeting



Cincinnati



DIETARY RESTRICTIONS?

Please note: WE WILL NOT BE ABLE TO ACCOMMODATE ANY DIETARY REQUESTS. With the change in venue there are no cooking facilities on site and therefore special requests cannot be requested.

NEW LOCATION!!!

With the closing of the Vernon Manor we have had to find a new location. This month we will be meeting at the Health Foundation of Cincinnati which is located in Oakley in the office tower at Rookwood Commons. We will be looking for a permanent location over the summer so send us your ideas.



DIRECTIONS:

Health Foundation of Greater Cincinnati

From the north – take I-71 south to the Smith Edwards Exit. Turn right and then at the light turn left onto Edwards. You will see the tower on the right. Follow signs for tower parking.

From the south – Take I-71 north to the Smith Edward exit. Turn right and the tower is on the right side at the next light. Follow signs for tower parking.



Cincinnati

NAPM-Cincinnati's Job Search Support Session

You're Without a Job, Now What?

NAPM-Cincinnati is pleased to offer this hour long session, to offer help for Purchasing/Supply Chain Professionals that may be looking for a job. Although this session is only an hour, we anticipate that you will leave prepared with information to energize your job search!

Date: Tuesday, April 14, 2009

Time: 4:30 -5:30 P.M.

Location: Health Foundation of Greater Cincinnati (prior to the regular NAPM-C monthly meeting)

Who Should Attend?

This is open to everyone that would like to 'dust off' their job search file and obtain some updated information.

To register call: (513) 385-4144 or email marketeria@aol.com

Members are free, there is a fee of \$10 for non-members.

Thanks to Dingee Advertising for their help with the flashlights for Supply Management Month!

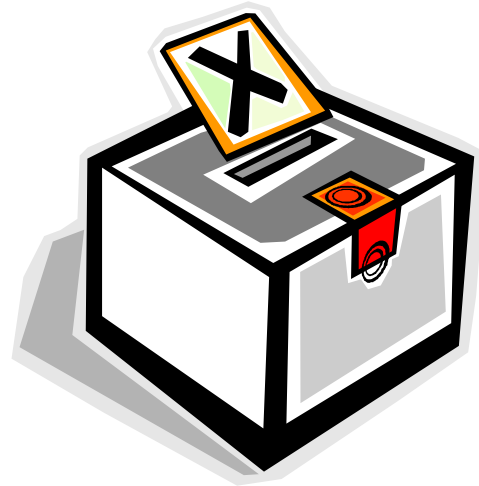
Remember them for your promotional needs (502) 349-0035

NAPM-C BUSINESS SURVEY



We need your help! NAPM-Cincinnati is known throughout the country for our business survey. It precedes the ISM survey and goes out to such prominent companies as the New York Times, the Wall Street Journal, The Cincinnati Enquirer and the LA Times. We need people to fill out the survey. It will take about 10 minutes per month. It is a simple set of yes/no questions, no confidential information, no financial data needed. If you have not signed up to help with the survey, or if you wish to receive an electronic copy of the data upon release, please contact Amy Hicks.

It is only with the help of the membership that we succeed.



ELECTIONS FOR THE BOARD OF NAPM-C

Election ballots will go out in April through e-mail. Please take the time to vote for a Treasurer, Vice President and Board of Directors.

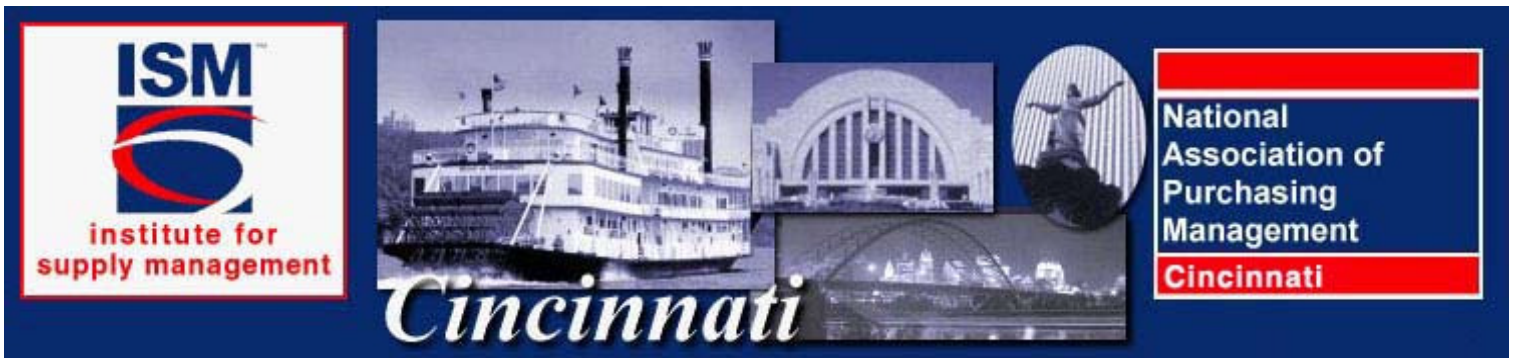
Vice President – vote for one:

STEPHANIE KLEINSCHMIDT

Stephanie is the Purchasing Manager with Peter Cremer North America. Prior to joining Peter Cremer North America, Stephanie held positions as Senior Buyer (including global procurement) for Wayne Water Systems (A Berkshire Hathaway Company) and as Senior Buyer at Cincinnati based DF Electronics.

A graduate of West Virginia Wesleyan College, Stephanie has spent the last 19 years in Purchasing. Stephanie is currently a NAPM-C Board Member serving as the Public Relations Director. It is her viewpoint that very positive things are happening with NAPM-Cincinnati and she definitely would like to be involved going forward!

Stephanie and her husband Rick are the proud parents of two children; Connor and Kendall.



ELECTIONS FOR THE BOARD OF NAPM-C – continued

Treasurer – vote for one:

MARK A. THIEM

Mark A. Thiem is a Staff Purchasing Manager with Schneider Electric currently responsible for all North American Brand Label products and related supply management strategies. Mark has been with Schneider Electric for 20 years holding various plant purchasing management and corporate commodity purchasing positions. While originating from Cincinnati, Mark has also resided in Nashville, TN and Cedar Rapids, IA.

Mark has also worked for Eaton Electric, Sherwin-Williams, and Whiting Manufacturing.

Mark has been NAPM-C's treasurer since June 2003. Over that time he has attended ISM affiliate leadership workshops, created monthly financial reports, oversees the budgeting process, and insured financial integrity for the affiliate.

Board of Directors – vote for four

TIMOTHY DUNN

Timothy Dunn is Global Commodity Manager for Rotary Lift, a division of the Dover Corporation. In this position he is responsible for strategic sourcing for direct materials with a focus on metals and metal fabrications.

Dunn began his career with Rotary Lift in 2004. Prior to his experience with Rotary Lift, he held a Commodity Manager position with the Ingersoll-Rand Security and Safety Division's Strategic Sourcing Group. During his 12 year career, Tim has also held positions of Buyer-Planner and MRO Procurement Specialist for Ingersoll-Rand's Steelcraft Manufacturing Division and Ferguson Enterprise's Integrated Supply Division.

Tim graduated from Wilmington College in 2002 with a Bachelor of Arts in Business Administration. He received his C.P.M. designation in 1999.



ELECTIONS FOR THE BOARD OF NAPM-C – continued

PHILLIP GIBBONS, C.P.M.

Phillip Gibbons is a Commodity Manager for Ferguson Integrated Services (one of the largest Industrial Distributor / Integrator in the US). Phil has worked for several Fortune 500 Companies during his 20 year career as a Purchasing Professional including; IBM Charlotte and Compass Group North America. Phil recently received his C.P.M designation.

He and his wife, Robin, moved to Cincinnati recently from Charlotte NC less than year ago and have three children. Their youngest daughter is a third year Ph.D. student at Harvard Medical School.

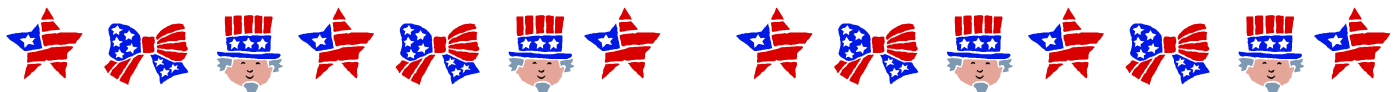
AARON PARIS

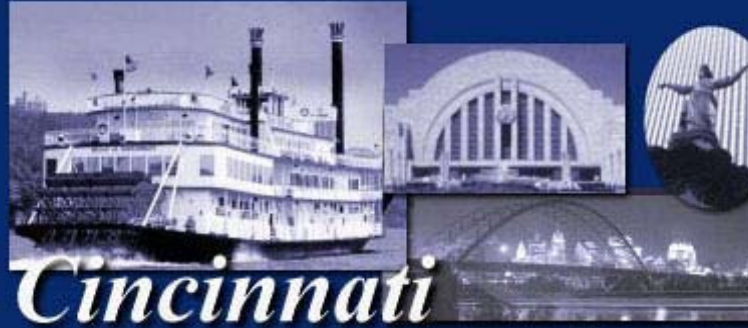
Aaron is currently the Global Sourcing Coordinator for Aurora Casket Company. Since taking the position in October 2007, he has increased company offshore spend from \$500K to \$1.2M with a total average savings of 16%. Aaron speaks Mandarin Chinese and has an extensive knowledge of the business environment and culture of Mainland China. He is experienced in the entire process of off shoring: from supplier identification, project management, vendor negotiation, product manufacturing, to the importation of goods into the US. Aaron is a graduate of The Ohio State University.

He enjoys reading and camping. Aaron and his wife are expecting their first child in October.

BARBARA SCHMITZ

Barbara Schmitz has over 25 years of experience in global purchasing, print management and production operations with F+W Media, Inc., a Cincinnati-based \$220M publisher of books, magazines, e-media, events and conferences. She holds an MBA from Northern Kentucky University and BA from Thomas More College. Barbara also serves as an elected member of the volunteer Board of Directors of Communicating Arts Credit Union.





Cincinnati

Upcoming Events

APRIL

April 14: Dinner Meeting

Topic: "Reducing Inventories and Affecting the Bottom Line with Corporate Donations"

Speaker: Molly Lohr, ReSource Center

Pre Dinner Meeting: You are without a job. Now What?

April 18 – May 9: CPSM Review

Saturdays 8AM- 11 AM. Contact Don Johnson or check the NAPM-C website

April 23: Satellite Seminar

Preparing to Negotiate On-Shore and Offshore

Contact Don Johnson for more information.

MAY

May 11: Materials and Supply Management Conference

Hosted by PMAC (Purchasing Management Association of Cleveland). Contact jferritto@applied.com for more information. See below for further information.

May 12: (NOTE CHANGE IN TIME)

Lunch Meeting

Tour of Goodwill Industries hosted by Charlie Wright

May 28: NKY Small Business Expo

Northern Kentucky Chamber of Commerce

Contact the chamber for more details.

JUNE

June 4: Satellite Seminar

Talent and Career Management for Supply Professionals

June 8-10: ISM Seminar

Advanced Negotiation Strategies: Advanced Concepts and Techniques for Optimizing Value through Negotiations #4448

June 9: Dinner Meeting

Speaker and Topic: TBD



**National
Association of
Purchasing
Management
Cincinnati**

Cincinnati

**NORTHERN KENTUCKY CHAMBER
THE SMALL BUSINESS EXPO**

**Thurs., May 28
7:30 a.m. - 12:30 p.m.**

Space is limited -only 85 spots left for the 2009 Small Business Expo! Showcase your business to more than 400 potential contractors, clients and customers. Exclusive one on one recruitment, networking and opportunities to grow your market share while gaining valuable contact information in the small business market.

[Register today!](#)

Contact Sarah Klamo
sklamo@nkychamber.com

NEW TO THE 2009 EXPO:

- Special Chance to Meet event
- Continental breakfast and light lunch
- Expanded networking time
- Electronic door prize drawings - no more loud speakers!
- More giveaways, more event marketing opportunities and more value for your business to participate in this event.

**MATERIALS AND
SUPPLY MANAGEMENT
CONFERENCE 2009**

*Sponsored by
ISM's Materials Management
Group &
Purchasing Management
Association of Cleveland*

**Monday, May 11, 2009
8:00 a.m. to 4:30 p.m.**

*John Carroll University, 20700 North
Park Blvd., University Hts., OH
(Lombardo Student Center Conference
Room)*

**\$199 for ISM Members and \$239 for Non
Members**

**Groups of 3 or more receive a 10%
discount**

**Deadline to register – Thursday,
April 30, 2009**

**Contact Joe Ferritto [jferritto@
applied.com](mailto:jferritto@applied.com)**