

January 2006

Editor: Rita Dhingra

NAPM Meeting 02/14/06
Vernon Manor Hotel

Forum: 5:30 p.m.
Networking: 6:30 p.m.
Dinner: 6:40 p.m.
Dinner speaker: 7:15 p.m.

The Forum Program

The topic for the Forum presentation is “Purchasing and Supply Metrics: What to Measure and How to Measure it”. This will be a preview of a presentation that will be presented at the International Supply Management Conference in May in Minneapolis by Dr. Ken Killen and David Nelson. You will learn techniques for applying metrics to materials and supply management. You will discover critical benchmarks to measure and how to measure them.

The Dinner Program

Our Dinner Presentation is entitled “Best Lessons I Ever Learned about Purchasing”.

Speaker Background

Dr. Ken Killen is a Professor Emeritus of Purchasing and Management. For over thirty years, he headed up one of the largest college purchasing programs in the United States. Before he began his teaching career, he worked for two major corporations, where he gained experience in Purchasing, General Management, and Sales. He has since been a consultant to business, government and health care organizations, as well as a corporate trainer. Dr. Killen is

co-author of *Managing Purchasing: Making the Supply Team Work* and *Purchasing Managers Guide to Model Letters, Memos and Forms*. He is co-editor-in-chief of the *Purchasing Handbook* (5th edition) and his management text was published in English and Russian. Ken has written over 175 articles and was a consulting editor for *Purchasing World* and *Midwest Purchasing Management* magazines.

Cost : \$25.00

NAPM-C Dinner Meeting

February 14, 2006

5:30 p.m. Forum: “Purchasing and Supply Metrics: What to Measure and How to Measure it” by Dr. Ken Killen

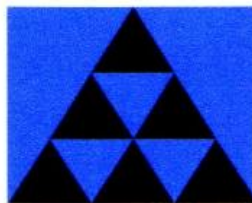
7:15 p.m. After Dinner: “Best Lessons I Ever Learned about Purchasing” by Dr. Ken Killen

Please call 513-752-6440 before February 10th or E-Mail John Wenderfer@JWENDERF@STELIZABETH.COM to make reservations for the Forum & the Dinner Program

Looking For A Few Good Sponsors!



NAPM- Cincinnati is looking for companies to sponsor our dinner meetings. If you have a salesperson who is interested, or know of a supplier who is looking for leads this may be the opportunity. For \$300 they can have a booth at an NAPM-C meeting. Call Amy Hicks 859-386-7830 for details.



We are pleased to announce that our March Sponsor is Weigel & Associates. You can visit them on-line at www.weigel-associates.com.