



Cincinnati

October 2008

Editor: A. Hicks

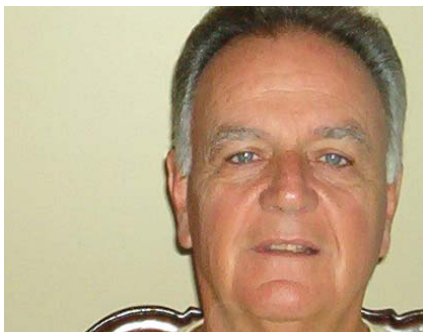
NAPM Meeting 10/14/08 Vernon Manor Hotel

Networking & Registration: 5:30-6:00 PM
Dinner: 6:00 – 7:00 p.m.
Speaker: 7:00- 8:00 p.m.
Cost: \$ 25.00
Reservations: 513-385-4144

The Dinner Program

Asset Management and Inventory Disposal

This presentation will explain S3 Sales, what they do and the expertise they have to offer to local businesses and non profit organizations. Chuck Young will talk to various methods of asset disposal including selling, donating and recycling. Based on his experience Chuck will recommend the best methods for asset disposal focusing on where and how to dispose.



Chuck Young

Chuck Young spent most of his sales career with the Hill-Rom Company, a division of Hillenbrand Industries, a Fortune 500 company headquartered in Batesville, Indiana. Chuck wore many hats with Hill-Rom. He was a Salesman, Trainer, Recruiter, Regional Director and Vice President of Sales before retiring in the year 2000.

Chuck and his daughter started S3 Sales of Ky. LLC., in December, 2007. The business serves local universities, hospitals and industry.

Sponsored by:



BHE is a provider of environmental consulting services to municipal, industrial, and commercial clients nationwide. Headquartered in Cincinnati, BHE's core services include Engineering, Site Assessment, Cultural and Natural Resources Management, Industrial Hygiene & Safety, and Environmental Management. BHE is recognized as an innovative environmental solutions provider, and has been a valued industry leader for over 20 years.

<http://www.bheenvironmental.com/>



Cincinnati

**National
Association of
Purchasing
Management
Cincinnati**

OCTOBER DINNER MEETING : Continued

Dinner Cost: \$ 25.00

Please call Ken Wilson at 513-385-4144 by January 4, or E-Mail @marketeria@aol.com to make your reservations for the meeting

Please note: If you have a dietary restriction mention it when making your reservation. The Vernon Manor tries to accommodate dietary needs but we cannot be assured that all alternates can be met.

CPSM or C.P.M

C.P.M.

NAPM-C is offering a C.P.M. review class beginning November 1 and running for 4 Saturdays in November (excluding the Thanksgiving weekend) Deadline for reservations is **October 22, 2008.**

Contact Don Johnson **859-572-6449**

Reminder: The last day to register for the C.P.M. exam is **December 31, 2008.** You can take the exam through December 31, 2009.



Upcoming Satellite Seminars:

Date	Seminar Topic
Thursday, October 16, 2008	<u>Applying Lean Concepts in Supply Management</u>
Thursday, April 23, 2009	<u>Preparing to Negotiate On-Shore and Offshore</u>
Thursday, June 4, 2009	<u>Talent and Career Management for Supply Professionals</u>

Remember that each Satellite Seminar gives you CEUs that can be applied to your C.P.M. or CPSM



Cincinnati

Upcoming Events

OCTOBER

October 14: Dinner Meeting

Topic: Asset Disposal

Presenter: Chuck Young S3 Sales

Sponsored by: BHE Environmental



October 16: Satellite Seminar:

Applying Lean Concepts in Supply Management

Location to be determined. Contact Don Johnson

NOVEMBER

November 12 (NOTE CHANGED TO MONDAY)

Dinner Meeting

Topic: The Federal Reserve: Money and the Economy

The Federal Reserve of Cleveland will provide a speaker for this meeting, check the website as information becomes available.

DECEMBER

No meeting in December

2009

JANUARY

January 13: Dinner Meeting- Economics Night

Topic: The Cincinnati Local Economic Forecast

Speakers: Dick Stevie, Duke Energy and George Vreedeveld, University of Cincinnati

Sponsored by



FEBRUARY

Dinner Meeting

February 10, 2009: Dinner Meeting

Topic: Moving to Strategic Sourcing

Speaker: Kim Nelson, Klew Company Consulting

Upcoming Events

-continued-

MARCH

SUPPLY MANAGEMENT MONTH!

March 10, 2008: Dinner Meeting

Topic: The Dream Manager Program

Speaker Pierre Paroz, CEO American Micro

Sponsored by:



APRIL

April 14: Dinner Meeting

Topic: Strategies for Likeability and Competence

Speaker: Sue Vargo, Indiana University

April 23: Satellite Seminar

Preparing to Negotiate On-Shore and Offshore

MAY

May 12: (NOTE CHANGE IN TIME)

Lunch Meeting

Tour of Goodwill Industries hosted by Charlie Wright

JUNE

June 4, Satellite Seminar

Talent and Career Management for Supply Professionals

June 8-10

ISM Seminar

Advanced Negotiation Strategies: Advanced Concepts and Techniques for Optimizing Value through Negotiations #4448

June 9: Dinner Meeting

Speaker and Topic: TBD



Cincinnati

NAPM-C EMPLOYMENT BOARD

NAPM-C has a job board and jobs are sent to members who request to receive those offers. This is a free service to all members. Check the website for details.



Parking

Remember the Vernon Manor offers free valet parking. This is an added benefit while they are constructing new parking areas.

SCHOLARSHIP

It is the mission of NAPM-C to further the profession through education. To that end we are offering a \$1,000 scholarship to a member who is pursuing their education. In the past we have sponsored a local college student but we have decided to make this available to members. If you are in school either part-time or full-time, check the website for details. One scholarship will be awarded based on the information provided in the applications.



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MAILING LIST

NAPM-C is often asked by companies to share its mailing list. The board refuses all offers to share the list. From time to time we will offer to do a mailing for a major sponsor but we do not share the list.

NETWORKING

If you use the networking tool Linked-in please note that NAPM-Cincinnati has been added as a group. Our hope is to give more visibility to NAPM-C.



**NAPM-Cincinnati will offer a CPSM study group this winter. Watch the website and newsletters for additional information. If you wish to be put on the wait list contact Don Johnson
859.572.6449**



Remember these important date:

- **December 31, 2008** – last date to register for the C.P.M. Exam
- **December 31, 2009** – last date to take the C.P.M. modules.

**NAPM-Cincinnati is offering a C.P.M. review this November. The classes will be during 4 Saturdays in November. They will go from November 1-22, 2008 and be held at Cincinnati State. Check the website and newsletters for additional information. If you wish to be put on the wait list contact Don Johnson at
859.572.6449**